**Our business focuses in helping organisations understand the chain of events and combat the Insider Threat.**

A preferred contact will be from top management level (CEO\ CIO\ CISO\ CRO\ CCO) etc.

Please remember the decision to go with the ObserveIT approach is ALWAYS top-down.

**Lead Details**

Company name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Industry\ Sector: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Contact person: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Role: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Tel: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Mobile: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Key Objectives**

* What is the current ‘Insider threat framework:
* Key pains:
* Business case:
* Goals:

**B.A.N.T**

* Budget:
* Authority:
* Need:
* Timeline:

**Referred Project details:**

* Environment description:
* Scope:
* Regulatory requirements:
* Urgency:

**Additional information:**

\*Once approved, registrations are held for 90 days